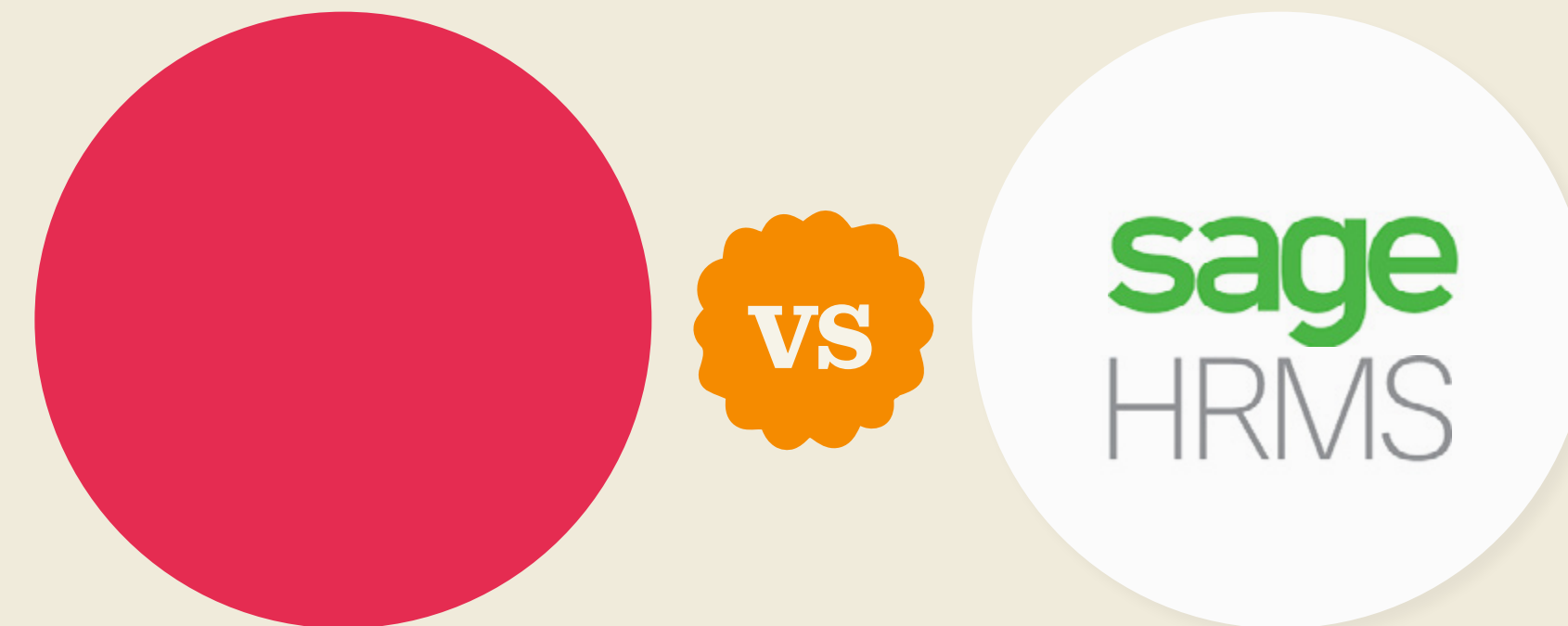


Why customers choose

# HIBOB OVER SAGE



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# Modern HR platform for modern business

Change is at the forefront of every company today. The role of HR is at the epi-center of this transformation as they deal with a post-pandemic workforce that is demanding a new world of work.

People want more from their company. Benefits and compensation are part of it, but people also want to feel like they belong in the company with shared values and recognition.

HR leaders need to balance new employee experiences with traditional business processes and connect everything to a global workforce that works remotely.

That's where modern HR tech (HRIS) comes in. The best possible platforms surpass traditional core HR functions and help people, teams, and managers feel they belong.

With modern HR tech, your company can reinvent hiring practices, hybrid work policies, global onboarding, and adapt payroll processes to meet your growing and changing needs.

**But not all HR tech is built the same. Below are the main categories and questions to ask when comparing HiBob to Sage.**

# Modern HR platform for modern business

“Bob was a great fit for us as it was the easiest, most intuitive, and flexible system we saw. As we grew as a company, it felt like Bob grew with us. When we had a new need, Bob was one step ahead in creating that solution for us.”



**Shir Birenbaum**

People Operations and Analytics



**When comparing HiBob to Sage, ask these questions  
to discover which HRIS best fits your business.**

# 1. Can Sage maximize your employee experience?

The role of HR is no longer about headcount and managing human capital. HR leaders need to build a company culture that engages and retains employees and fosters relationships and commitment in today's employment landscape.

The screenshot displays a user interface with several key elements:

- NYC New Hire Card:** A white card with a three-dot menu icon in the top right corner. The title is "NYC New Hire". Below the title, the text reads: "This is the new hire template for new joiners to our New York Office". At the bottom right of the card is an orange button labeled "MANAGE".
- LONDON Site Card:** A white card with a photograph of two people working at a table in a modern office setting. Below the photo, the text reads "LONDON" and "58 EMPLOYEES". At the bottom of the card is an orange button labeled "MANAGE SITE".
- Norway Holiday Calendar Card:** A white card with a calendar icon and a checkmark. The text reads "NORWAY HOLIDAY CALENDAR". Below this card is an orange button labeled "ADD NEW CALENDAR".

## Check if Sage will maximize your employee experience.

Does the UX have an engaging social media look and feel?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Can you customize the onboarding workflow?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Can you give public recognition to employees?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does it give you a holistic and historical video of peoples' activities?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does it offer hobby groups and clubs to help people build social connections?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does it include an anonymous reporting tool for employees to voice their concerns?	<input type="checkbox"/> Yes <input type="checkbox"/> No

## **Bob does it all** **remarkable employee experience**

The Bob platform was designed to put people first instead of merely tracking or managing human resources. With its social media look and feel, Bob empowers employees, connects them to your company culture, and maximizes their employee experience.

Bob offers a distinct user-friendly UI that builds and strengthens company culture and brings people together to create meaningful professional and social relationships— whether they work in the office or at home. From creating personal social media-style profiles to sharing company news and acknowledging achievements with Kudos posts or Shoutouts, Bob offers a holistic company view that motivates employees and keeps them feeling good about their company and their contribution.

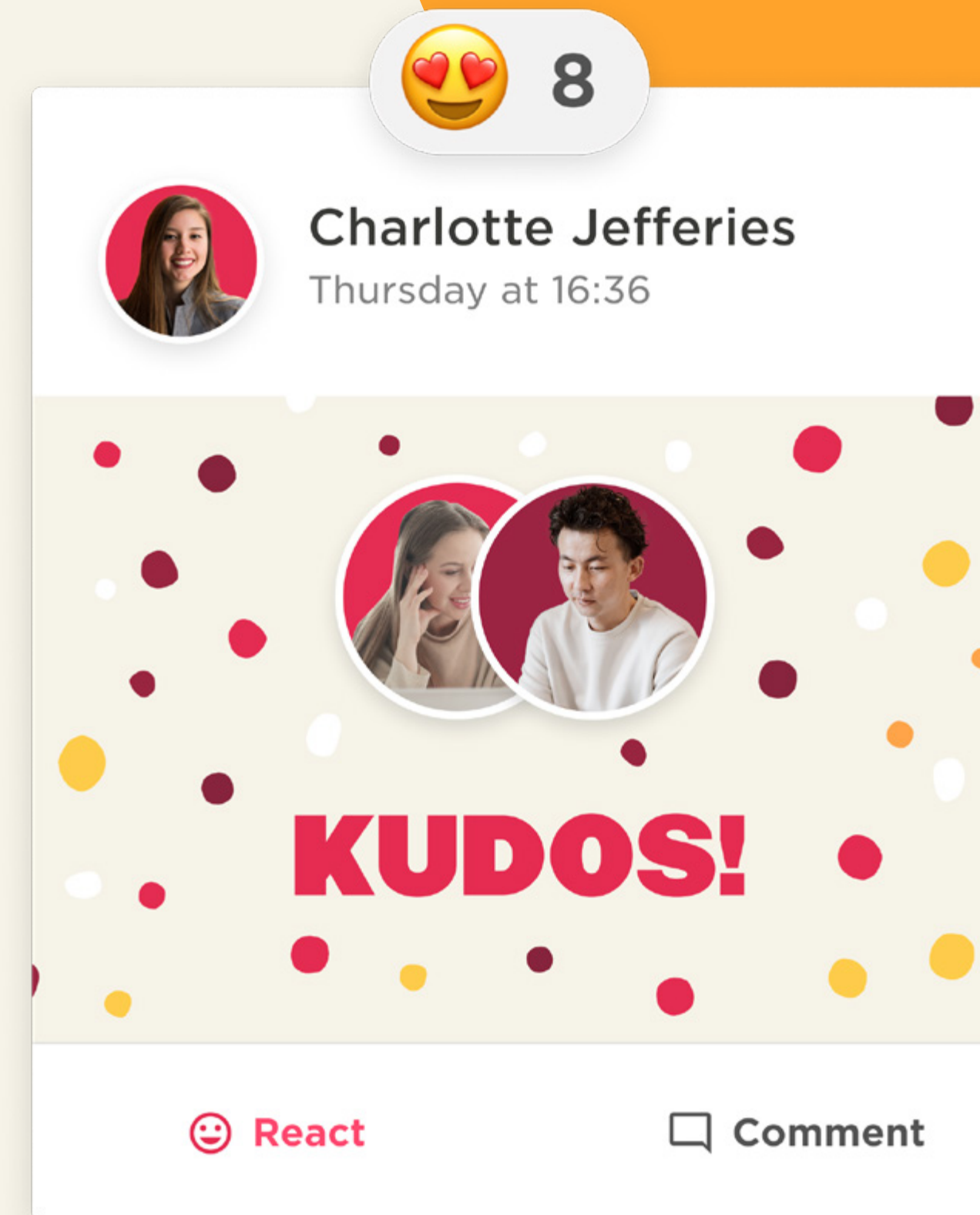
Bob's Your Voice feature complies with whistleblower protection regulations with an anonymous reporting and management toolkit already inside the platform.

Employees can feel free to share any concerns they have in Your Voice with full assurance that their message and identity will be kept anonymous.



## 2. Can Sage solve your unique business needs at scale?

No two businesses are alike, and your unique culture needs flexible HR technology to help solve the challenges you'll face as your company grows and changes. Many HRIS solutions are rigid or offer limited flexibility that cannot sustain company growth or scale over time.



## Check if Sage will be able to solve your unique business needs at scale.

Is its core HR functionality customizable to your needs now and in the future?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Can it scale with your business to handle hundreds or thousands of employees?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does it support the use of multiple calendars with local national and religious holidays?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Can you schedule the production of daily, weekly, or monthly customizable reports?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Can it securely store confidential personal information and let you quickly find it?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Are there professional services to customize, implement and launch the platform for all to use?	<input type="checkbox"/> Yes <input type="checkbox"/> No

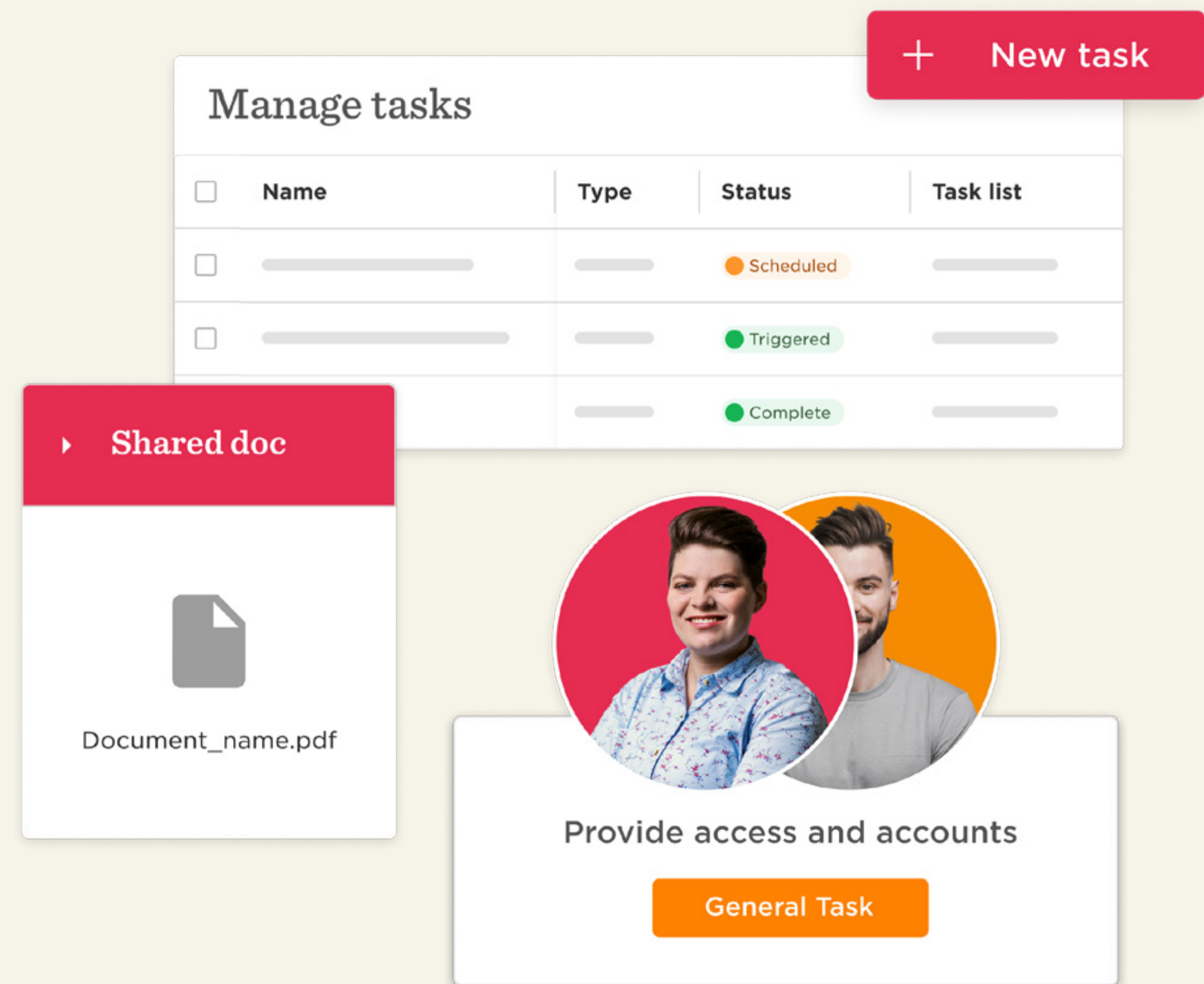
## **Bob does it all** **scale your business**

HiBob's HR platform, Bob, is exceptionally flexible and lets you customize it according to your business's specific needs with minimal assistance from tech support or professional services. Bob's ability to handle non-hierarchical organizational structures, such as project teams, makes it easy to manage your people as you quickly grow from a startup to a global enterprise.

Customizable processes, site settings, time-off policies, and workflows allow companies to scale and quickly change their processes as they grow. As a global tool, Bob adapts to support local cultures, including national and religious holidays and workplace customs. In short, Bob delivers what you need, where you need it, and how you need it.

### 3. Does Sage empower managers and employees to be more productive and engaged?

When remote and hybrid work became the new normal, employee empowerment became an operational imperative for HR teams. Employees needed to become autonomous and work on their own time and tasks, while managers needed to connect and engage with their teams to promote collaboration and discussions. The right HR platform should facilitate productivity and engagement between HR, managers, and employees, no matter where they are located.



## Check if Sage empowers managers and employees with productivity and collaboration tools.

Can employees get information about the work status and location of colleagues and peers?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Do employees have a place to go to feel connected to company goals, take part in the culture, and see that their work matters?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Do managers have access to 1:1 meeting templates that ease the burden of routine processes like onboarding, career growth, and performance reviews?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Can managers set up departmental goals for their team members that link to company KPIs?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Do managers have timely information and reports about their team's time-off status?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Do managers have attrition indicators to gauge and understand the turnover risk of their direct reports?	<input type="checkbox"/> Yes <input type="checkbox"/> No

## **Bob does it all**

### **manager and employee empowerment**

Bob helps HR teams tap into the power of collaboration. Employees and managers have one centralized platform for all.

Employees stay informed and engaged with Bob's social media-like homepage. Go to the people directory for the lay of the land with hierarchy and relationships between people, teams, and departments. Find out more about your colleagues by using Club View and sort by hobbies, nationality, gender pronouns, and location.

Managers are on the frontline with their employees, and Bob empowers managers with the tools and templates they need to connect, gauge, and grow their teams.

Manage the entire team in one place by setting goals, reviewing time-off, making smart compensation decisions, and using meeting templates for recurring processes such as performance reviews.

**Bob gives employees a way to join, connect, and grow with the company.**

**Bob gives managers a path to grow their people and keep the business running successfully.**

# 4. Does Sage increase productivity and ease collaboration?

The world of work has completely changed. Companies of all sizes are more distributed than ever, with many employees working at home, remotely, or in a hybrid work model. A good HR platform needs to help companies overcome disconnected teams that affect company culture, make people feel isolated, and hinder productivity and collaboration.

The image shows a user profile card for Maria Bridges, CPO. At the top left is a circular profile picture of a woman with red hair. To its right is a yellow thumbs-up icon and the number 5. Below the name are two horizontal progress bars. The first bar is labeled 'WFH' and is approximately 20% full. The second bar is labeled 'WFO' and is approximately 10% full. The third bar is labeled 'Hybrid' and is highlighted in green, being approximately 70% full. Below this is a 'New hires' section with two entries. The first entry shows a profile picture of a woman, a progress bar, and the text '19/10 (1 day)'. The second entry shows a profile picture of a man, a progress bar, and the text '18/10 (2 day)'.

## Check if Sage will be able to increase productivity and ease collaboration.

Does it offer a native mobile app with the functionality most frequently used by employees and managers?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Can it smooth the recruit-to-hire process with integrations or support for the top ATS solutions?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does it offer native integrations with Slack and MS teams?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does it offer native integrations with the top five ATS solutions?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does it integrate with Zapier?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does it have an open API for customer development?	<input type="checkbox"/> Yes <input type="checkbox"/> No

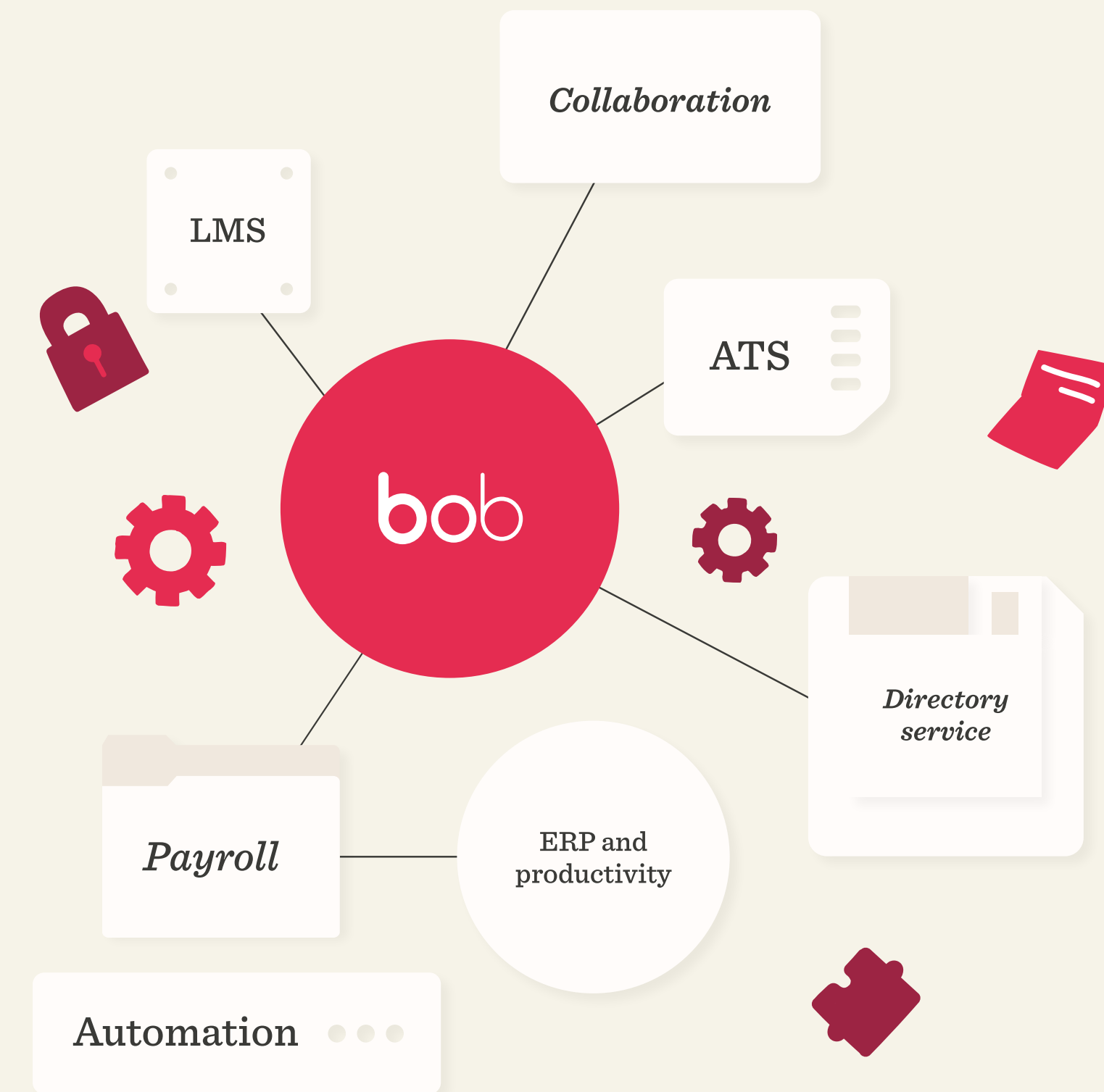


## Bob does it all productivity and collaboration

Bob's integrations with leading third-party applications let you continue working the way you prefer while leveraging Bob's expertise in maximizing employee experience.

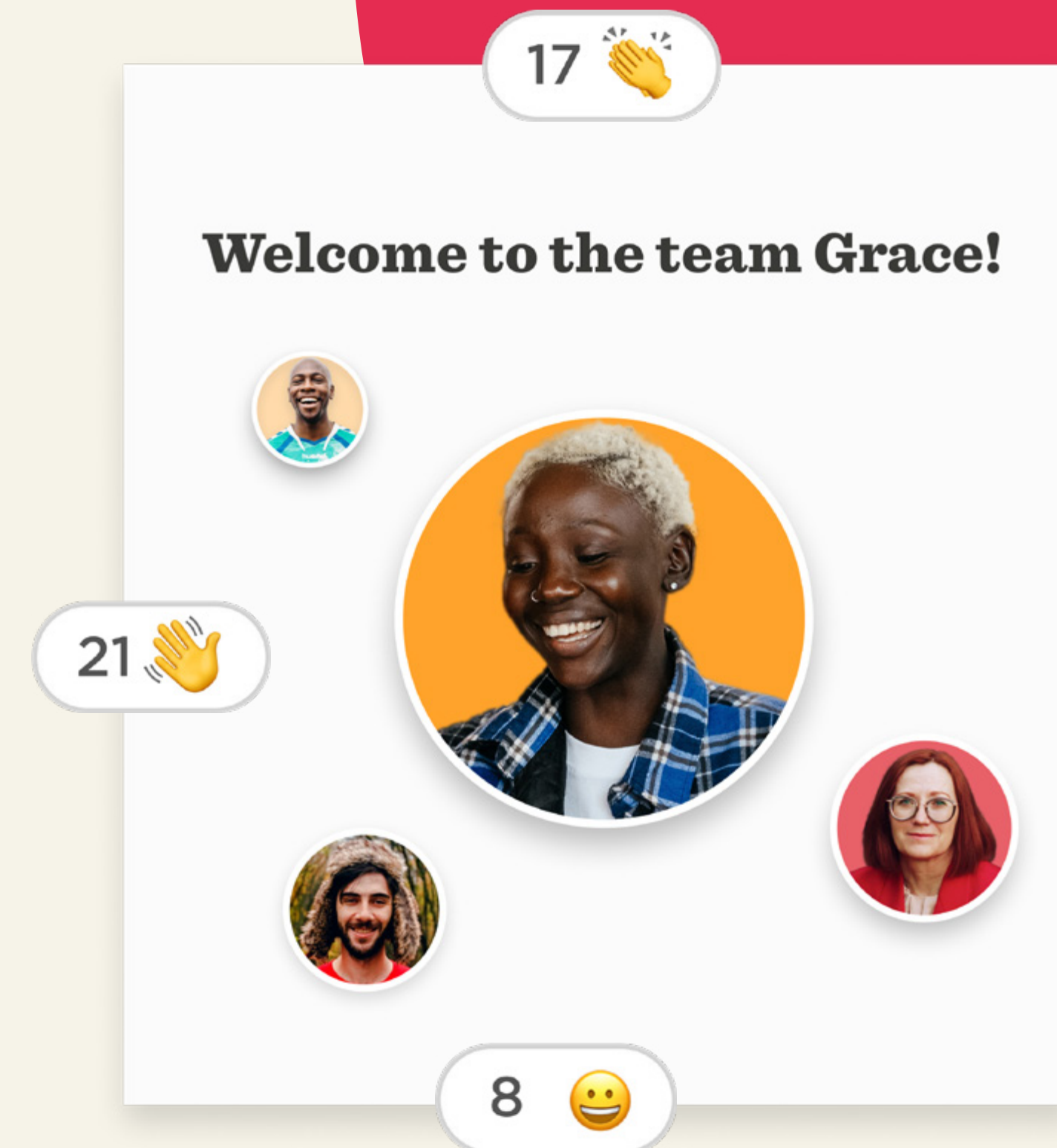
Bob partners with more than a dozen collaboration systems, connecting to thousands of applications through Zapier and letting you quickly develop your own custom workflows with our open API. Native integrations with applicant tracking systems like Greenhouse, Workable, and Lever streamline your recruit-to-hire process.

Simultaneously, our connectivity to leading platforms such as G-Suite, Microsoft Azure, Jira, Slack, and Microsoft Teams lets you continue to use the tools you like.



## 5. Can Sage help grow your global, modern organization?

In today's world of work, business opportunities and talent are often located across multiple offices and locations worldwide. Global expansion is one of the keys to business success, however, it can be overwhelming for HR leaders to manage. There needs to be a way to handle different holidays, abiding by local laws, time zones, and communicating effectively with a more diverse workforce.



## Check if Sage can help you grow your global, modern organization.

Does it offer holiday calendars and time-off policies for multiple countries?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Can you easily navigate across multiple time zones?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does it offer specific news feeds for each office and country?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Can it be customized for local best practices or customs?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Is tech support available at least 16 hours a day, six days a week?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Can you engage with both in-office and remote employees?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does it support hybrid work policies?	<input type="checkbox"/> Yes <input type="checkbox"/> No

## **Bob does it all** **grow your organization**

Bob was designed as a global platform that supports the non-traditional organizational structures that characterize today's modern world of work. Supporting in-house and remote teams in multiple countries while tracking multiple holiday calendars, time-off policies, and currencies is a breeze. Bob delivers a total view across the business with customizable workflows and fields that let you easily adapt to meet local needs and best practices.

Each company site in the Bob platform is designed to be part of the whole company entity while offering the flexibility to meet its own unique needs.

Individual newsfeeds with local office and country information, key local statistics, and local company news connect the local employees with the global corporate culture. Even if your business only has one site today, Bob scales wherever and however you grow.

## 6. Can Sage streamline your core HR processes?

In dynamic companies, core HR tasks need to be efficient and pain-free to save precious time and minimize employee frustration.

In many companies, onboarding and time management can be time-consuming and repetitive. A good HRIS platform should automate and expedite core tasks that take HR away from bigger impact programs.

Request time off

Current balance  
**5**  
days

- ▶ Holiday
- ▶ Sick **34.55**
- ▶ Work Travel

## Check if Sage will be able to streamline all your core HR processes.

Does it offer HR KPIs and talent analytics?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does each employee have a social-media style personal profile?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Does each employee have a timeline of their company history and achievements?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Is there a dynamic people directory for grouping and sorting people by expertise, hobbies, and more?	<input type="checkbox"/> Yes <input type="checkbox"/> No
Is there a native tool or application for assisting with managing employee compensation and payroll?	<input type="checkbox"/> Yes <input type="checkbox"/> No

## **Bob does it all** **streamline your core HR**

Bob streamlines core HR processes by automating and simplifying approval cycles with just a click. New team members feel welcome and quickly bond with your company's culture, values, and people through a streamlined, customizable onboarding process. Flexible views of the company's people directory help new and veteran team members better connect professionally and personally to others.

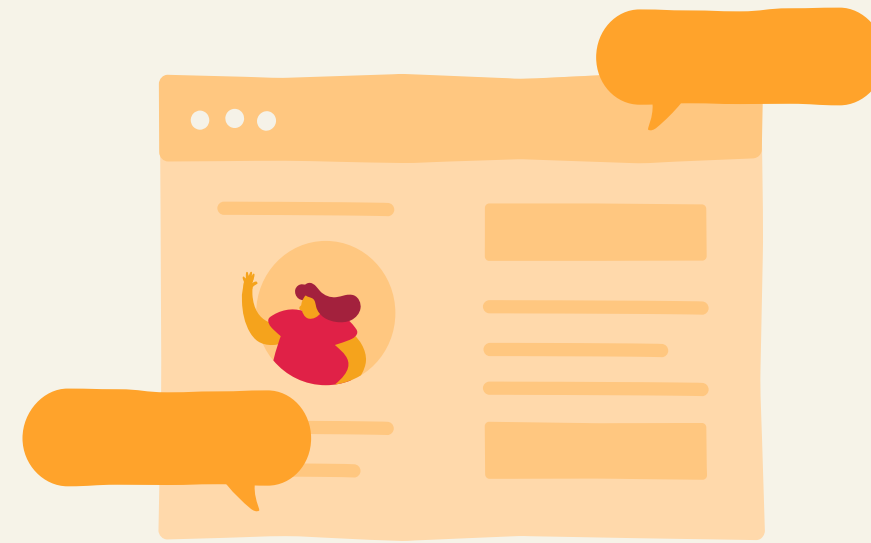
Simple HR requests are quickly solved for employees while freeing HR to focus on higher-level tasks. Time and attendance are easily tracked via desktop and mobile, in addition to Microsoft Teams and Slack.

Optional surveys let you closely monitor employee sentiment changes while HR KPIs and people analytics deliver ad-hoc and pre-set reports with metrics that let you continuously improve HR performance and maximize employee experience.

Bob also puts all your payroll data in one place. Payroll Hub is a centralized dashboard that automatically updates accurate payroll data in real-time. Visual tracking, notifications, pre-configured integrations with most payroll systems, and flexible payroll cycles allow you to increase payroll data accuracy and efficiency.

# Why choose HiBob over other HRIS solutions?

When comparing Bob to any other HR platform, it's clear that Bob is the right choice for dynamic and fast-growing companies.



Bob's culture tools connect employees worldwide, creating a great employee experience—wherever your people are.

- Bob puts people first with culture tools that connect in-house and remote employees.
- Unique and innovative UI has a distinctly non-technical, fun, social media feel.
- More enjoyable and intuitive to use than other HRIS solutions.
- Bob creates a welcoming environment that inspires people to build great working relationships and keeps them connected to the company, whether they work in a corporate office or a home office.

- Unlike other systems, Bob's implementation and daily usage are intuitive and don't require hard coding or technical knowledge.

HiBob recognizes that some of the most painful company processes for employees can be related to HR tasks.

- Bob's UI, automated processes, and integrations with leading third-party tools ease administrative tasks for everyone across the organization
- Bob makes even the most mundane work tasks pleasant, intuitive, and engaging
- It's not just for HR admins, but for the whole company: **managers, employees, leaders, everyone!**



“

**In 2020, we doubled the size of our company. We couldn't have hired as many people as we did without Bob. We can now automate all our processes, which saves us a lot of time and resources.”**



**Brunno Ribeiro**

Director of Talent Acquisition  
and Compensation

**DefinedCrowd®**

Ready for an inside look at Bob?



To learn more about HiBob and our data-driven tools, get in touch with us at [contact@hibob.com](mailto:contact@hibob.com)

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